

## **Local Sotheby's International Realty Agents Attend Networking Event**

**NEW YORK, NY (February 15, 2013)** – Sotheby's International Realty's offices in Manhattan, the Hamptons, Greenwich, Cape Cod and Palm Beach recently participated in the Sotheby's International Realty 2013 Winter Networking Luncheon. This dynamic event provided a unique opportunity for sales associates from the company's Eastern Region offices to connect, exchange ideas and forge relationships designed to help build their businesses and drive new leads to their listings.

The event was held February 12 at the Metropolitan Club in New York City. Speakers included Kathy Korte, President and CEO of Sotheby's International Realty, Inc., who discussed the benefits of building business by connecting with other agents in the Sotheby's International Realty® network; Henry Howard-Sneyd, Executive Vice President of Sotheby's auction, who spoke about the auction house's recent record-breaking sales and strategic growth; and Liz Bentley, a coaching expert who delivered insights about ways agents can nurture their own strengths and close more business.

"The 2011 Spring Agent Networking Event provided exceptional value to our agents both here in Manhattan and throughout the Eastern Region," said Ellie Johnson, manager of Sotheby's International Realty's East Side Manhattan brokerage. "The event was an opportunity for agents to join together and share collective insights and experiences as well as make new connections that can help increase their business through referrals."

A total of 190 Sotheby's International Realty agents, staff and senior leadership participated in the event from the company's corporate headquarters and Manhattan, Hamptons, Greenwich, Cape Cod and Palm Beach offices.

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### **About Sotheby's International Realty, Inc.**

Sotheby's International Realty was founded in 1976 as a real estate service for discerning clients of Sotheby's auction house and represents fine properties at a range of price points. Today, Sotheby's International Realty, Inc. operates brokerage offices in key metropolitan and resort markets, including Manhattan; the Hamptons; Greenwich, Conn.; Cape Cod; Palm Beach, Fla.; Los Angeles; Beverly Hills; Brentwood; Pasadena; Santa Barbara; San Francisco; Sonoma; Monterey Peninsula; and Santa Fe, New Mexico.

Sotheby's International Realty, Inc. ([www.sothebyshomes.com](http://www.sothebyshomes.com)) is part of NRT LLC, the nation's largest residential real estate brokerage company, and a member of the Sotheby's International Realty® network, which currently has more than 12,600 sales associates located in approximately 650 offices in 45 countries and territories worldwide. NRT, a subsidiary of Realogy Holdings Corp. (NYSE: RLGY), operates Realogy's company-owned real estate brokerage offices.

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